

## Progress.

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# Recruiting Issues Facing HR Executives

Top Challenges Facing HR Managers Over the Next Three Years

Acquiring Talent and Staff

Developing Relevant Skills

40%

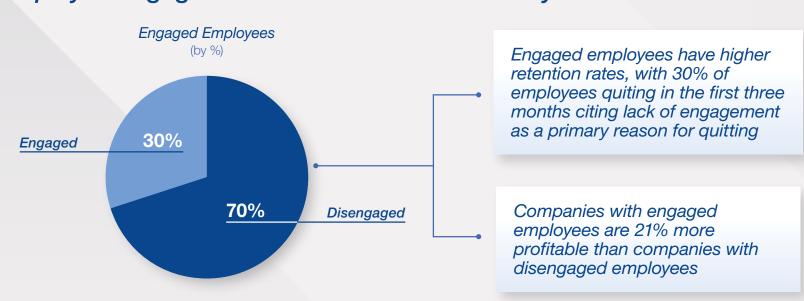
B Designing a Plan to Drive Learning 37%

Re-Working F2F vs Virtual Work

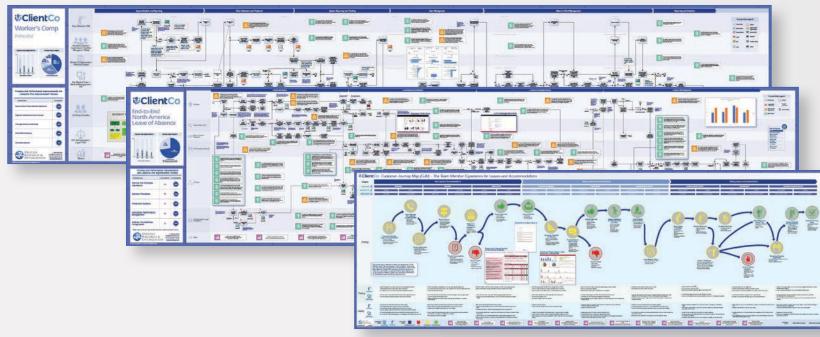
35%

5 Reducing Cost of Training 32%

#### Employee Engagement in Relation to Profitability



### Sample Deliverables & Output



#### All Elements of the End-to-End Process Impact Recruiting



Recruiting and Staffing

Recruiting and staffing pertains to searching for and hiring talent. Staffing involves interviewing potential job candidates, filling the job opening, training, and completing all other onboarding tasks.



Compensation and Benefits

Compensation involves paying employees salaries and wages for their performance. Benefits are the indirect payments that are associated with employment at the company.



Safety and Compliance

Safety and compliance calls for the adherence of workplace rules and protocols.



Training and Development

Training and development initiatives assists in planning how to grow and establish employees skills as well as designing the training programs necessary for success.



Talent Management Talent management is concerned with developing employees professional skills, building company culture, and monitoring workplace satisfaction.

### Solutions Approach

### Recruiting and Retention Improvement Issues



- Lack of quality candidates
- Low response engagement from qualified candidates
- High recruitment and marketing costs



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- Slow process misses out on top candidates
  - Poor interview documentation
  - Lack of consensus from interview team
  - Unsatisfactory candidate experience



- Quality candidate rejections
- Candidate fails to meet hiring requirements
   (Drug test, non-compete, background check)
- Increase in candidates requesting remote work schedule



- Insufficient communication of candidate expectations
- Candidate integration to company culture
- No follow up to review performance and improvement opportunities



- Lack of trust or confidence in leadership
- Uncompetitive benefits and promotion opportunities
- Micromanagement